

Nishika AGARWAL

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[LinkedIn Profile](#)

PROFESSIONAL SUMMARY

I'm an INSEAD MIM candidate with consulting experience from the school's pro-bono initiative, focusing on go-to-market strategy, operating model improvement, and data-driven decision-making. Two years in cross-functional coordination and technology at Oracle before business school. Available July 2026.

EDUCATION

INSEAD

France / Singapore
2025 - 2027

Master in Management Class of 2027

- GMAT Focus Edition: 705 (Top 2%)
- Relevant Courses: Corporate Strategy, Process & Operations Management, Negotiations, Data Analysis, AI in Business
- Leadership Board @Women's Mentorship Program INSEAD, Social Impact Consultant @Emerald Consulting

Manipal Institute Of Technology

Manipal, India
2019 - 2023

Bachelor of Technology, Information Technology

- CGPA: 8.63/10 | Minor Specialization in Big Data Modelling and Management
- Relevant Coursework: Essentials of Management, Engineering Economics and Financial Management, Corporate Finance

PROFESSIONAL EXPERIENCE

Emerald Consulting

Fontainebleau, France

INSEAD Pro-bono Consulting Initiative

Consultant

November 2025 - December 2025

- Drove market entry strategy for a Paris-based sustainability company targeting the \$2B+ Saudi water market, by analysing industry, regulations, and competitive landscape
- Identified focus to 4 priority industries and 3 high-growth regions based on quantitative market data insights
- Designed a 3-phase go-to-market plan integrating sales and partnerships, projected to enhance market reach and engagement

Oracle

Hyderabad, India

A global enterprise software company (~150,000 employees) delivering cloud, database, and ERP solutions

Software Developer - (IC1 & IC2)

July 2023 - January 2025

- Analyzed cross-team operating bottlenecks across 6 delivery teams and led a process optimization initiative, reducing release cycle time from 6 days to 30 minutes, later adopted company-wide
- Developed a governance system for controlling code changes across teams, reducing conflicts and failed releases by 30%
- Resolved a long-standing operational issue for global food & beverage clients, improving service quality and cutting processing delays from weeks to 5 days
- Authored 5+ knowledge-transfer guides, facilitating onboarding for new team members

Project Intern

January 2023 - July 2023

- Ran 10+ security reviews to identify and fix vulnerabilities, enhancing integrity and compliance

RMgX Technologies

Remote

A digital product innovation and consulting firm (~50 employees) building user-centric solutions for enterprises.

Development Intern

June 2022 - August 2022

- Designed key modules for a Middle Eastern video and audio social media platform, improving transaction speed
- Implemented a flood-tracking dashboard for an Indian government disaster response program, enabling real-time monitoring across 50+ districts and faster emergency response

LEADERSHIP EXPERIENCE

IECSE Manipal Institute of Technology

Manipal, India

Official Computer Science Club of Manipal

Board Member

September 2021 - September 2022

- Led technical competitions, events and recruitment strategy as one of 14 selected leadership team in a club of 1800+ members
- Directed the flagship event at the annual tech fest, managing logistics, promotion, and experience, achieving record attendance

ADDITIONAL INFORMATION

- **Nationality/Work Authorization:** India, France Student Pass, Singapore Student Pass
- **Languages:** English (Fluent), Hindi (Native)
- **Strategy & Analytics Skills:** Market Research, Competitive Analysis, Process Optimization, Digital Transformation
- **Tools & Technology:** Advanced Excel (Models, Dashboards), PowerPoint, Python, SQL, UX/UI Prototyping (Figma)
- **Interests:** Design and User Experience, Realism Art (15+ years, Taught workshops), Badminton (Regional Level), Reading